

UCDAVIS

Supply Chain
Management

Small Business First

2022 UC Davis Supplier Showcase

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Today's Presenter

- Presenter:

- Steven Kobayashi, UC Davis Small Business Program Officer and Supplier Diversity Coordinator, UC Davis Supply Chain Management



Agenda

- Background on Small Business First
- How To on Small Business First
- Questions/Comments



Why Supplier Diversity?

- Mission of UC Davis:
 - Teaching
 - Research
 - **Public Service:** The university has a commitment to benefit the communities that surround the campuses
- A Diverse Supplier Base
 - Widens the pool of potential suppliers
 - Promotes competition, which can improve costs and quality of goods/services
 - Strengthens the supply chain



The UC Small Business First Program (SBF):

- Is a UC Systemwide program, mandated by UCOP Policy BUS-43.
 - Became part of policy in June 2021; effective as of March 2021.
 - Aligned with the State of California Small Business Procurement Contract Act (GC sections 14835 through 14843) and Military and Veterans Code (M&VC) section 999 et seq.
- Helps UC systemwide reach the 25% Small Business Utilization goal set by former UC President Janet Napolitano.



Requirements

- Whenever possible, non-construction, UC contracts and procurement between \$10,000 to \$250,000 must be awarded to a certified Small Business.
- All non-exempt requisitions must include informal quotes from Small Businesses.



Certification

- Businesses must be certified in order to participate in the Small Business First program
 - Self-certification is not acceptable
- Accepted certifications:
 - Small Business (State of California/Federal Government)
 - Disabled Veteran Business Enterprise (State of California)



Getting Certified

- In California, the Department of General Services certifies Small Businesses and DVBEs.
- Federal certification is conducted through the System for Award Management.
 - SAM.gov



Exempt Transactions

- Strategically sourced agreements
- Construction (orders processed through Design & Construction Management)
- Concessions
- Interagency agreements
- Local/federal gov't agreements
- Medical and patient care
- Research sub-awards
- Higher education institution agreements
- Revenue/reimbursement agreements
- Federally-funded purchases

Other Policy Considerations

- UC's general prohibition against contracting out (Regents Policy 5402, Article 5 of the Collective Bargaining Agreement)
 - Often referred to as “Covered Services” policy
 - Work traditionally performed by SX (service) and EX (patient care technical) bargaining unit employees must not be outsourced
 - Few exceptions to this policy
- SB 820
 - Specifies that work traditionally performed by SX job classifications be conducted exclusively by UC employees at any facility financed with State General Fund monies after January 1, 2017



Finding Small Businesses

- UC Davis employees can search for small and diverse businesses in the Kuali Financial System (KFS):
 - On the [Vendor Lookup](#) in KFS, use the **Supplier Diversity** drop-down field to retrieve the desired results.
- Search for Small Businesses using [Cal eProcure](#).
- Use supplier.io; log in with your campus user ID and Kerberos passphrase.
- In AggieBuy, shop small/diverse business catalogs.
- Chambers of Commerce directories are another resource.



More information

- Visit the UCOP Small Business First [website](#).
- Visit our [Purchasing Compliance with Small Business First](#) website for how-to information.
- Searching for Small and Diverse Suppliers LMS [training](#).
- Questions about Small Business First? Email smallbusiness@ucdavis.edu.
- Steven Kobayashi, Associate Director of Procurement and Business Contracts, is the UC Davis Small Business First Program Officer. He can be reached at stkobayashi@ucdavis.edu or 530-754-1372.



Questions? Comments

